

UEI & FlightSafety International

WORKING TOGETHER TO FIND SOLUTIONS

FlightSafety International (FSI) helps train pilots by developing cutting-edge flight simulators. Over a decade ago, United Electronic Industries (UEI) met with FSI's Head of Engineering to discuss 3 critical problems and how we could help with solutions.



THE IMMEDIATE CHALLENGES

- 1 FSI was having trouble accessing the right products and materials, which were either obsolete or unavailable.
- 2 FSI was using way too many suppliers which was creating all kinds of administrative and supply chain headaches.
- 3 FSI was looking for new ways to make their engineering team more efficient when manufacturing simulators.

UEI'S PATHWAY TO SUCCESS FOR FLIGHTSAFETY INTERNATIONAL

- FSI invited top companies to help them solve their issues and compete for their business. The initial qualification test included UEI, General Electric and Motorola vying to win the contract.
 - UEI's qualification test was flawless, resulting in UEI winning the contract. UEI beat out companies 100x's bigger because of overall reliable, flexible and rugged design.
 - FSI revamped their design process using UEI for greater production and operational efficiency.
 - FSI streamlined the simulator build by turning 3 systems into 1 using UEI.
- > **Best of all**, UEI's solution was fully integrated into FSI's systems. UEI eliminated the master umbilical cord of wires and costly system inspections.

END RESULT UEI HAS SAVED FSI 10'S OF MILLIONS OF DOLLARS BY HELPING THEM OPERATE MORE EFFICIENTLY.

- [WIN]** UEI's complete system solution has saved FSI 10's of 1000's of hours previously required to install and maintain their systems.
- [WIN]** Procurement is infinitely simpler. Massive reduction in suppliers equals less time to market.
- [WIN]** FSI is synonymous with reliability. For over 10+ years, UEI has helped FSI streamline production and reduce costs resulting in rock-solid simulators that are delivered on-time. FSI truly is a top industry leader in the flight simulator market.

ASK US HOW UEI CAN DO THE SAME FOR YOUR COMPANY!

